

contractor

THE MONTHLY PUBLICATION OF THE BUILDING CONTRACTORS ASSOCIATION OF SOUTHWESTERN IDAHO

*"Every man owes part of his time and money to the business or industry to which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere."
- Theodore Roosevelt -*

Associate ~~OF THE MONTH~~



Barb McDermott
Washington Federal

See page 6

Spike of the Month



Todd Amyx
Amyx Signature Homes

See page 7 for Spike list

BCASWI PAC Golf Tournament

June 21, 2018

Shadow Valley Golf Course



Tournament Fee: \$95

Go to page 9 for registration form or
call 208-377-3550



Tee and Green sponsorships are still available,
but hurry they go fast!



SAFETY
PAGES 8 & 9

GOVERNMENT AFFAIRS
PAGE 11

STRATEGIES FOR
SMOOTHER PROJECT
APPROVALS

PAGE 5

RECORD HIGH LUMBER
COSTS - ACT NOW

PAGE 12

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President's Perspective

by Craig Hammett, RMB, Hammett Homes

Parade of Homes is in the 2018 books!

Everything we are hearing it was a huge success. The show is always a lot of fun and a lot of hard work to offer and it is three weekends long and two full weeks. Thanks to all those committee people who make it happen. Autumn Blume has been the super staff power behind the show for more years than most of us realize and we thank her for her dedication.

What we are experiencing in the market is that low inventories of homes and higher costs of materials continue to have significant impacts on the housing market. For example, the ongoing increase in softwood lumber costs — partly the result of tariffs on Canadian lumber — is harming affordability. As of the end of April, composite prices for framing lumber were up almost 42% since the start of 2017 and more than 58% above prices at the start of 2016. These price increases have added about \$6,000 to the cost of a typical, newly built single-family home.

The overall economy created 164,000 jobs in April and the unemployment rate dipped to 3.9% — the lowest since 2001. However, labor remains tight for builders and remodelers, despite the housing sector adding 125,500 jobs over the last 12 months. Yet, given the low overall unemployment rate, housing's rate of job growth is likely to slow, causing wage growth to accelerate among a smaller pool of available labor.

Higher costs for materials and wages are consistent with the Federal Reserve's current view of the economy, which requires tightening monetary policy. While the Fed held rates constant in April, we expect another 25 basis point increase in June, followed by one or two additional rate hikes later in 2018. Higher rates and increasing home prices will continue to harm housing affordability. But those hindrances will be offset somewhat by income growth, which will enable positive housing demand conditions.

Keep watching your emails for the Fall Show sign up info and soon, believe it or not the 2019 Spring show will be in discussion. It's a pleasure and an honor to be your 2018 President and let me know if I can answer any questions for you.

BCA Executive Overview

by Frankie Hickman-Rice, Executive Vice-President

House Search Takes Many Months, But Buyers Do Not Intend to Give Up

17% of adults in the first quarter of 2018 reported to be planning the purchase of a home in the next 12 months. Of those already actively trying to find a house or still just in the planning stage: 42% said their house search was in full throttle, down from the 67% of prospective buyers who said to be actively searching in the last quarter of 2017.

A breakdown of first quarter 2018 results by generation shows that, of the 19% of Millennials who said to be planning a home purchase within the next year, about half (49%) are already actively engaged in the search for a home, making them the most likely generation to be currently involved in trying to find a house (and not just planning it).

Prospective buyers that are actively looking for a home are spending considerable amounts of time house hunting. In fact, more than half have been trying to find the right home for three months or longer: 51% in the first quarter of 2018 and 62% in the last quarter of 2017. Why is it taking this long? The number one reason in the first quarter of 2018 was that they can't find a home they can afford (53%). That share is up from 42% in the last quarter of 2017.

And finally, a critical observation for all involved in the housing industry: what are these veteran house hunters, who have already actively looked for at least three months, going to do if the dream house remains elusive in the months ahead? 60% will continue looking for the right home in the same preferred location; 43% might expand the search area; 24% might accept a smaller/older home; 11% might buy a more expensive home.

One option that is not in the cards: giving up. Only 13% say that is likely to be their next step, which suggests that despite the difficulties and delays, most prospective buyers will press ahead undeterred in their homeownership goal.

A Look Ahead July

Members Only Meetings - For membership information call 208-377-3550.

- 4 Happy Fourth of July! BCA office closed
- 10 • Membership Committee & Spike Club, Noon BCA, RSVP for lunch.
• Builders-Codes Council/Developers Council/Government Affairs, 3 p.m., BCA
- 11 Associates Council, Noon, BCA, RSVP for lunch.
- 17 Executive Committee, 11:30 a.m.
- 18 Sales & Marketing Council, 9 a.m., BCA - RSVP for Breakfast
- 19 Board of Directors, 4 p.m., BCA

All dates, times and locations are subject to change. Please call for confirmation - 208-377-3550.

BCASWI ASSOCIATION STAFF

Frankie Hickman-Rice,
Executive Vice-President

Autumn Gestrin-Blume,
Communications Projects Director &
Website Manager

Heather Hooglander, Membership Director,
Sales/Marketing, & Associates Council

Emily Covington, Receptionist &
Social Media Administrator



Membership The Foundation

Heather Hooglander,
BCASWI Membership Director

It's June! Warmer weather is here! Do you have your summer plans lined up?

As my daughter's get older, it is getting more difficult to plan things together. It sure makes me miss when they were younger, the time flies by too fast.

Don't let our BCASWI events fly past you! Did you know the BCASWI is having 3 golf tournaments (all within 90 days of each other)? We would love for you to "Par"take in all 3!! Let's get them on your calendar!

June 1st is the 21st Annual Jim Amyx Memorial Spike Golf Tournament at Terrace Lakes Golf Course. In order to be eligible to participate, you need to have 1 spike member on your team. A list of Spikes is available in this newsletter, just a few pages down.

June 21st is the PAC (Political Action Committee) Golf Tournament at the beautiful Shadow Valley Golf Course. This is the only fundraiser PAC has the entire year. The registrations for both of these events are here on our website. Or please contact our office to request one.

Last but not least, **August 2nd** is the BCASWI Membership Golf Tournament. This is a charity event

benefitting Craig Hammett's (current BCASWI President) charity of choice, "The Ronald McDonald House". You don't want to miss this fun networking opportunity. And maybe with a "stroke" of luck, you will win some cool prizes. The registration for this is not available, but hang tight, – it will start being distributed soon! Sponsorships are welcomed for all 3 tournaments. Just ask us!

It's crazy to think half of the year is behind us! Whether you're new to the association, or an established members, it is so important to keep your membership information updated. Not only are other potential clients trying to contact you, our office is constantly sending information on meetings, events and deadlines. If you're not certain what information we have on file for you, please contact me. I am here to help you maximize all of your membership benefits. You will notice in September, a verification form will come to you in the mail. This is a form that will reflect all of the current information we have in our database. If it isn't returned, we assume there are no changes. Please fill it out anyway! Or shoot me an email. BCASWI Policy is, any company updates or changes must be done in writing – an email to me does qualify!

In closing I would like to leave you with a golf joke – it just seems appropriate with all of the tournaments upcoming!

Q: Why do golfers carry an extra pair of socks?

A: In case they get a hole in one.

Have a fantastic month!

New Membership and Renewals

The BCASWI wishes to thank the following new member companies and membership renewal companies. "Without Your Membership, We'd Be Lost!" If you have comments regarding any of these memberships, please direct them in writing to the Membership Committee, 6206 N. Discovery Way, Suite A, Boise, ID 83713. (Per the By-Laws, Art. 1, Sec. 2)

For a full list of members please go to the Classified Directory on our website at bcaswi.org.

NEW MEMBERS

ALL ABOUT LIGHTS

MARK OR TINA COLLINS

ALL WEATHER EXTERIORS LLC

DANIEL FREER

ATLAS

PARNELL GREEN

BICANDI CONSTRUCTION LLC

ANGEL BICANDI

FOOTHILLS CABINET CO LLC

HEATHER FLORES

LEISURE TIME, INC.

HUGH MORRIS

ROCK HARD GRANITE LLC

JAMES JURING

ROCKY MOUNTAIN INTEGRATED SOLUTION

JOSH INGRAM



WESTERN HEATING & AIR COND.

BOB BARNES

A COMPANY PORTABLE RESTROOMS, INC.

TONI JONES

GALLERY HOMES BY VARRIALE

SHANNAN BUZZINI

EARTHCRAFT CONSTRUCTION, INC.

MARK L HIXSON

PARK POINTE DEVELOPMENT

CRAIG R GROVES

CBH HOMES

COREY BARTON



ARCHITECTURE NW, P.A.

RANDY HAVERFIELD AIA

STACY CONSTRUCTION

WAYNE STACY RMB

TITLEONE CORP

ABBY BLACK



COLEMAN HOMES A TOLL BROTHERS COMPANY

THOMAS COLEMAN

PARADIGM CONSTRUCTION CO. LLC

MATT KNICKREHM

BERKELEY BUILDING COMPANY, INC.

JOE ATALLA

BARBER VALLEY DEVELOPMENT, INC.

DOUG FOWLER

INTEFRAME COMPONENTS, LLC

CALEB DOTY

HAMMETT HOMES

CRAIG HAMMETT

FIRST INTERSTATE BANK

DOUG WARD

CLEARWATER PLUMBING, LLC

DAVID STEPHENSON

CUSTOM MIRROR & GLASS

PETE ROSSI



EXCALIBUR METAL DESIGN INC.

JEREMY ADAMS

RSI CONSTRUCTION, LLC

COREY ELITHARP

FIRST FEDERAL SAVINGS BANK

ROSALYN BLAKE

FRONTIER FENCE COMPANY

ANDREW HOHENLEITNER

SPINK BUTLER LLP

HEATHER CLARK

POWER ENTERPRISES, LLC

HARRY MARTZ

SCRUB 4 U

LINDA MULLINS

VANTAGE HOMES

CHAD ALAND

LOANDEPOT

JIMMY SCHIPANI

No More NIMBYs: Strategies for Smoother Project Approvals

Filed in Councils & Committees, Education, Multifamily on May 9, 2018 - NAHBNow

If you've ever been to a planning board meeting and had to face an angry crowd of people who came to protest your proposed community — often because they are fearful or confused about the project — do we have a webinar for you.

Improving Communication to Gain Housing Support is set from 2-3 p.m. ET on May 16.

In this climate of budget cuts and threats to housing resources, it's more important than ever that housing professionals have a strong and persuasive message to share.

That's why NAHB's Multifamily Council is offering this online training, which includes an overview of how public audiences view housing, why some attempts to inform the public are actually doing more harm than good, and how builders can enhance the public's perception of their company and the overall housing industry.

"This messaging approach really helps diffuse the typical, antagonistic arguments we so often face from neighbors and city leaders," said Multifamily Council Chair Steve Lawson, who attended an earlier session on this topic.

Improving Communication to Gain Housing Support is free to Multifamily Council members, discounted for other councils and NAHB members, and \$64.95 for non-members.

Associate of the Month

Barb McDermott, Washington Federal

Barb joined Washington Federal in 2004. She is VP/Branch Manager of the Eagle office of Washington Federal. In her position she originates mortgage loans as well as manages the day to day activities of the branch. Specializing in construction loans to home buyers, Barb has helped many people build their dream homes. Working for a portfolio lender who has never sold a home loan, makes for a great place to do creative lending. She says she tripped and fell into paradise when Washington Federal hired her.

Washington Federal is the 49th largest bank in the United States and rates in the top of the best capital-

ized banks. Money Magazine recently named Washington Federal as the best bank to bank at in Idaho. It stands strong among its competition in overall performance and customer satisfaction.

Barb considers herself blessed in the wonderful things she has accomplished in her life. She spent 10 years as the owner of a local scuba diving store. As such, she travelled the world and has been to amazing places such as Thailand, Australia (where she was married), and many islands in the Caribbean. She is the proud mother of identical twin girls. Her girls have both recently graduated from college (thank you for the help with the BCA Scholarships). In her spare time, Barb gardens, quilts, reads, fishes, walks her dogs and enjoys time with family at their cabin in McCall.

BCASWI FEATURED TRADES OF THE MONTH

TRADE:

Financial Planning & Banking:

MEMBER COMPANIES:

Academy Mortgage Corporation
Banner Bank
CMG Mortgage
D L Evans Bank
Fairway Independent Mortgage
First Interstate Bank
Guaranteed Rate
Homestreet Bank
Idaho Central Credit Union
LoanDepot
Mountain West Bank
Source Mortgage
Umpqua Bank Home Lending
Washington Federal
Waterstone Mortgage
Zions Bank

American Pacific Mortgage
Caliber Home Loans
Columbia Bank
Eagle Home Mortgage
First Federal Savings Bank
Gateway Mortgage
Guild Mortgage Company
Hopkins Financial Services Inc.
Idaho Housing & Finance Association
Mountain America Credit Union
Northwest Bank
The Legacy Group of Academy Mortgage
US Bank Home Mortgage
Washington Trust Bank
Wells Fargo Bank

Each month the Membership Committee randomly draws BCASWI trades to list and feature on a board in the BCA conference room and in the newsletter. The goal is to show members who they can do business with as well as encourage signing up members used but not showing under the trade. For questions contact Heather Hooglander - 208-377-3550.



<i>Status</i>	<i>Name</i>	<i>Members</i>
STATESMAN SPIKE - 500	Larry Van Hees	613.0
	Jerry Nemece	584.0
SUPER SPIKES - 250	Dave Mortensen	283.5
	Steve Martinez	284.5
	Ted Martinez	268.5
	Chuck Miller	266.5
	Jay Clow	262.5
ROYAL SPIKES - 150	Todd Amyx	219.0
	Chris Conner	214.75
	Bob Barnes Jr.	194.5
	Burt Smith	189.0
	Kent Mortensen	177.0
	John Seidl	166.0
	Pat Minegar	157.5
RED SPIKES - 100	Jeni Sexton	143.5
	Juston Hall	135.5
	Wayne Stacy	127.0
	Frank Varriale	126.0
	Dave Yorgason	126.0
	Tracy Dixon	125.5
	Bill Davis	119.0
	Ron Whitney	117.5
	Marie Hanson	111.0
GREEN SPIKES - 50	Dale Sullivan	97.5
	Dennis Schaffner	92.5
	Billy Mahan	85.0
	Eric Smith	76.5
	Doug Keller	73.5
	Bob Barnes Sr.	70.25
	Zach Evans	69.5
	Eric Stunz	63.0
	Vicki White	60.0
	Sarah Seidl	58.5
	Milford Terrell	57.5
	Ray Rice	53.0
	Ramon Yorgason	52.5
LIFE SPIKES - 25	Steve Weeks	49.0
	Dale Conrad	42.5
	Craig Groves	40.5
	Russ VanWagenen	39.5
	Joe Atalla	39.0
	Ted Mason	37.5
	Jake Centers	35.5
	Erick Wadsworth	32.0
	Dwayne Speegle	31.5
	Dick Lierz	31.0
	Jon Hastings	29.0
	Bud Fisher	26.0
	Trey Langford	26.0
	Karen Ellis	25.5
	Jeff Thompson	25.0

BLUE SPIKES - 6

Cade Coltrin	24.0
Cody Weight	23.0
Dan Richter	18.0
Craig Hammett	17.0
Steve Edwards	14.5
Shaun Urwin	13.0
Barb McDermott	12.75
Thomas Coleman	12.0
Tammy Schacher	12.0
Reata Conner	11.5
Matt Knickrehm	11.5
Mike LaRue	11.0
Mark Wilkins	11.0
Bud Browne	10.5
Jason Peery	10.5
Heather Echeverria	10.0
Clay Boyce	8.5
Jeff Martell	8.0
Lars Hansen	7.5
Daniel Cullip	7.0
Clay Conner	6.5
Rod Givens	6.5
Kevin Howell	6.5
Don Flynn	6.0
Dan Foutz	6.0

Candidates

Spike candidates are called "Tacks." Tacks must earn 6 credits to become a "Spike"

4.5 - 5.5 Credits

- Mike Brown
 - Todd Campbell
 - Dan Foutz
 - Jason Geisler
 - Justin Mai
 - Rob Pearce
 - Alicia Rodman
 - Stephen Sengelmann
 - Lance Snyder
 - Ray Westmoreland
- 3 - 4.0 Credits**
- Chad Aland
 - Corey Barton
 - Corey Elitharp
 - Nate Fehrenbacher
 - John Flaherty
 - Bryant Forrester
 - Matthew Gardner
 - Justin Hubble

- Jim Hunter
 - Spencer Kofoed
 - Christine Langhorst
 - Tim Mallon
 - Trudy Mallon
 - Brian Morkid
 - Abram Neider
 - Don Newell
 - Stan Ray
 - Jaclyn Roberts
 - Clint Rogers
 - Tracy Skidmore
 - Ingo Stroup
 - Marvin Ward
 - Steve Warren
 - Roger Wilson
 - David Whipper
- 1.5 - 2.5 Credits**
- Dennis Baker
 - Brent Belveal
 - Alan Berman
 - Dave Buich
 - Chad Christensen
 - Peggy Deffenbaugh
 - Rick Garret
 - Terri Harvey

- Don Hubble
 - Greg Johnson
 - Jason Lloyd
 - Jackie Metzger
 - Chad Smith
 - Christal Smith
 - Jake Tunison
- .5 - 1.0 Credits**
- Liz Amar
 - Josh Anderson
 - Kami Brant
 - Joel Cano
 - Bob DeBolt
 - Aaron Doughty
 - Dave Evans
 - Mark Hixon
 - Ryan Jennings
 - Hans Lohse
 - Don Massey
 - Kris Miller
 - Bob Moffat
 - Jason Ramsey
 - Brad Zollinger

According to the rules of the Spike Club program to become a Spike member, an individual must sign up 6 new members - which earns 6 Spike Credits - within two consecutive years. To retain that Spike status a minimum of one new member - which earns 1 credit (new or retention) - must be earned each year until a total of 25 credits have been earned - which triggers Life Spike status. For individuals that do not earn 6 credits by December of their second year of recruiting, all credits from the first year are forfeited.

Safety: A Mindset that Saves Time, Money and Lives

Filed in Awards, Labor, Safety and Health, Multifamily on May 10, 2018



CF Evans builds beautiful spaces, like this club room at Wharf 7 in Charleston, S.C., but keeps its focus on safety.

Smart companies talk about safety, train for safety and build safely month after month, all year long. And one such firm is Orangeburg, S.C.-based CF Evans Construction, whose president, Johnny Evans, was recently honored as Multifamily Builder of the Year in NAHB's 2017 Multifamily Pillars of the Industry Awards.

Evans impressed the judging panel with the quality of his company's projects, 95% of which are completed on time and on (or under) budget. But what sealed the deal for CF Evans was its focus on safety as the company's No. 1 core value.

On its website, the company describes its approach to construction as bringing "safety, service and sustainability to each project." The company's full-time safety compliance officer visits every jobsite every week, checking for problems and showing project managers how to coach the project's subcontractors on safety.

Hank Rhame, amiably known as "Safety Hank," also presents toolbox talks to project managers every Sunday night. The managers take the information back to the jobsite as the on-site safety theme for the week. Safety Hank also coordinates safety-related activities for employees and their children during Safety Week.

If that seems like a lot of time spent on safety, consider how much time it takes for a company to deal with a serious injury. Then consider that CF Evans hasn't had a lost-time incident in 10 years.

CF Evans has been named as one of the "Best Places to Work in South Carolina" every year since

CONTINUED ON PAGE 9

BCASWI PAC Golf Tournament



Boise, Idaho
June 21, 2018

Shadow Valley Golf Course

Limited to the first 96 players!



Door Prize Drawing - Must Be Present

● Check In Time	7:00 am
● Shot Gun Start	8:00 am
● Tournament Fee	\$95 <small>(Includes 18 holes, cart, range balls, lunch and beverages. Players must check in at the clubhouse!)</small>
● Minimum of one (1) BCA member per team	
● Limit two (2) mulligans per person @ \$10 each	
● Players must be registered and paid by June 15th.	

Registration

\$95 per player includes 18 holes, cart, range balls, lunch & beverages. If you do not have a full team, PAC will place you on a team. Payment must accompany this form.

Member Company _____

Player 1 _____
handicap/avg. _____

Player 2 _____
handicap/avg. _____

Player 3 _____
handicap/avg. _____

Player 4 _____
handicap/avg. _____

Rules

1. Four-person scramble format
2. Team advances to best shot
3. One score per hole per team
4. Minimum of one (1) BCASWI member per team

Golf Hole Sponsors

Sponsors receive 3 month banner ad - Artwork due by June 18th. Call for specs.

____ \$500 per hole # _____
____ \$400 tee # _____
____ \$250 green # _____

SOLD \$1,000 Beverages - Sponsored by Western Heating
SOLD \$1,500 Lunch - Sponsored by A-1 Heating & AC

Company name: _____

Address: _____

Contact person: _____ Ph #: _____

Payment

Make checks payable to BCASWI PAC

Check enclosed

Charge to my: Visa Mastercard Discover

Name on Card: _____

Card Number: _____

Exp. Date: _____ Vcode: _____ Zip Code: _____

Registration: _____ at \$95 each

Mulligans: _____ at \$10 each (only two per person allowed)

Sponsorship: \$ _____ (from above)

Total: \$ _____

Signature: _____

E-mail or fax your registration form to: emily@heritagewifi.com or 208-377-3553. For questions contact Emily at 208-377-3550.

CONTINUED FROM PAGE 8

2008. While there are lots of good reasons why it's on that list, one of them has to be the overwhelming odds that every employee who goes to work in the morning will go home uninjured at the end of the day.

NAHB is encouraging all member companies to participate in the National Safety Stand-Down during the second week of May, which is also National Construction Safety Week.

Download NAHB safety resources at nahb.org/safety. Learn more about the Pillars awards at the program website.

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Builder, Developer, Government Affairs Committee Report

Builder and Developer meeting with Jurisdictions:

Ada County Highway District: It is taking about 8 weeks to get submittals processed. April produced 70 submittals. The district has hired 3 inspectors and they are losing plan reviewers as well as an intern. Year to date fee collections are up over 2017 in both commercial as well as residential.

Boise City – For the month, Boise City had 57 single family; 170 apartments and 1 duplex. So far, 2018 year to date single family is now 24% above 2017. Permitting is dropping across the board. Boise City is staying strong on the commercial side. Sediment control and monitoring it has tapered off. In June the city will once again produce an on-line quarterly newsletter. Issues to be printed can be sent to Bob.

Ada County Building department: The County building department reported with 6 single family permits, mechanicals and remodels at 56, and the plan review process is slowing down.

Ada County Surveyor: Zach report with 17 plats for April. Eagle and Meridian are the highest for permits. The timeline for review is getting backed up. The time line is at 22 review days.

Division of Building Safety: The cost analysis is still in progress. Jerry is studying code cycles to code cycle doing a market cost analysis using methodology this is consistent. Dave Freelove spoke briefly about the compliance study for windows etc. using 63 data

points on 126 homes.

Government Affairs: Pat Minegar briefly gave an update on the meetings with our congressmen and the discussion points were residential codes; taxes and work force development. These are our 3 biggest issues at the moment with the EPA also becoming an issue.

There was a brief discussion about Fire District Impact fees in general and also the newest Eagle Fire Impact Fees. These will be discussed at the Eagle City Council tonight. They are working with both the city and county to collect the fees at permit.

- Update on Eagle Fire: They did their presentation to Council on Tuesday night. They asked Council to move quickly as the County represents only about 10% of their new customers. The Council seemed to want to wait until after the meeting with the County Commissioners which is scheduled for mid-July. The Council seemed to be unanimously approving of the concept. One concern expressed by the Mayor was, were they going to be able to collect impact fees from Avimor homes built in Boise and Gem Counties.

Join us each on the second Tuesday at 3pm in the BCASWI Conference Room.

Record-High Lumber Costs Adding More than \$7,000 to the Price of a Home

Filed in Capitol Hill on May 11, 2018



Since the beginning of last year, rising lumber prices – made worse by tariffs on imported Canadian softwood lumber – have increased the price of an average single-family home by more than \$7,000.

We need you to **take action now** by writing the White House and your member of Congress today. Urge the president to resume talks with Canada to find a long-term solution to this trade dispute and ask your U.S. representative to sign onto a bipartisan letter urging the administration reach a lumber trade solution with Canada.

Lumber prices soared to a record-high \$543 per thousand board feet for the week ending May 11 and May futures contracts are selling at the previously unthinkable \$600 range.

We need a solution now to protect the home building industry and consumers from tariffs that are raising production costs and harming home buyers.

You can make a difference. **Act now** and ask President Trump to return to the negotiating table with Canada to find a solution to these harmful tariffs.

Go to this link and copy and paste this message to the president. You may also add in your personal lumber price numbers.

“Mr. President,

With a tariff on Canadian lumber in place, lumber prices have skyrocketed. My latest load of lumber cost 60% more than last year and that hurts my small business. I respectfully request that you return to the negotiating table with Canada and redouble your efforts to reach a new softwood lumber agreement. It is our hope that in negotiating a new agreement with Canada, you will push for measures that take into account not only the impact of price fluctuations on the domestic lumber industry, but also on those secondary industries and consumers that rely on softwood lumber for their economic well-being.

Thank you for considering my views,”

Your member of Congress can also help. **Click on this link** to ask your federal lawmaker to sign a letter urging Commerce Secretary Wilbur Ross to reach a new softwood lumber trade agreement with Canada.

You can also share your message to President Trump on Twitter. Be sure to tag President Trump @realDonaldTrump and NAHB @NAHBhome, and include the hashtag #TariffsHarmHousing.

BCASWI Mission Statement and Goals

Statement

The Building Contractors Association of Southwestern Idaho is a nonprofit organization dedicated to promoting the responsible development of our community. Utilizing the collective strengths and talents of our members, we represent the American Dream politically, economically and professionally.

Mission Goals

- To be the respected voice of the building industry.
- To be the deciding factor in political, legislative and regulatory matters.
- To be the leader in protecting and enhancing the quality of

life through effective stewardship of the land.

- To be the resource for members to enhance business opportunities.
- To be the leader in promoting partnerships with the community groups, related industries and governmental entities to accommodate an expanding economy.
- To provide educational opportunities for the professional advancement of its members.

IT'S GOOD BUSINESS TO DO BUSINESS WITH A MEMBER.

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THE BUILDING CONTRACTORS ASSOCIATION OF SOUTHWESTERN IDAHO

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